

Herrliberg, October 7, 2016

## MEDIA INFORMATION

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### Third-quarter report 2016 (January - September 2016)

#### EMS Group:

#### Positive course of business

#### I. Course of business January - September 2016

The EMS Group, with its companies combined in the EMS-CHEMIE HOLDING AG, is globally active in the business areas **High Performance Polymers** and **Specialty Chemicals**. In the first 9 months of 2016, **net sales** rose by 3.7% compared to previous year to reach CHF 1,498 million (1,445). **Sales volumes** were increased by 6.0% and simultaneous efficiency improvements had a positive effect on the **result (EBIT)**.

As expected, the global economy developed in a slow and unstable way in the third quarter. In Western Europe, the Brexit and a series of attacks dampened consumer confidence and customer purchasing behaviour became more cautious. While some uncertainty can be observed in the NAFTA region with regard to the upcoming presidential election in the USA, the Chinese and Indian markets continue to profit from positive consumer behaviour.

With an increase in sales volumes of +6.0%, EMS was able again to show over-proportional growth in the main markets. New business with specialty products was successfully achieved in all regions and customer markets.

## II. Development of net sales January - September 2016

In million CHF	2016 (Jan-Sep)	%-dev. prev. year	2015 (Jan-Sep)
<b>High Performance Polymers</b>			
Net sales	1'298	+3.5%	1'255
- Volume growth		+5.9%	
- Currency effect		+0.8%	
<b>Specialty Chemicals</b>			
Net sales	200	+4.9%	190
- Volume growth		+6.8%	
- Currency effect		+1.0%	
<b>EMS Group</b>			
<b>Net sales</b>	<b>1'498</b>	<b>+3.7%</b>	<b>1'445</b>
<b>- Volume growth</b>		<b>+6.0%</b>	
<b>- Currency effect</b>		<b>+0.8%</b>	

## III. Comments on the individual business areas

In the main area of **High Performance Polymers**, growth was achieved due to high-quality, low cost and weight-saving solutions with specialty products. Global market positions with process materials for the automotive industry were further strengthened.

The secondary business area **Speciality Chemicals** continued to develop in a positive way. Profitable new businesses were launched and higher sales volumes achieved.

## IV. Outlook

For the business year 2016, EMS is expecting the world economy to remain slow and unstable. Security-related, financial and economic risks will have a negative effect on consumers' and investors' confidence in future development. Increasing raw-material prices could have a further slowing effect on development of the world economy.

EMS however, is still confident with regard to development of its own business. The successful strategy of growth with specialty products in the area of **High Performance Polymers** will be continued and existing market potential continually exploited. Innovative products and solutions will be quickly launched onto global markets and market positions continually strengthened. EMS will meet any possible market instability with flexibility.

For the **whole year 2016**, EMS continues to expect slightly higher net sales and net operating income (EBIT) above the previous year.

## VI. Schedule

EMS reports quarterly on net sales and publishes half-year and final-year reports on net sales and income.

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|--|-------------------|
| - Media conference / Annual Results 2016   | February 10, 2017 |
| - First-quarter report 2017                | April 2017        |
| - Media conference / Half-year report 2017 | July 14, 2017     |
| - Annual General Meeting 2017              | August 12, 2017   |
| - Third-quarter report 2017                | October 2017      |

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