

Herrliberg, April 6, 2018

MEDIA INFORMATION

First-quarter report 2018 (January - March 2018)

EMS Group:

- Pleasing development of business
- Raw material shortages lead to further price increases

Course of business January - March 2018

The EMS Group, with its companies combined in the EMS-CHEMIE HOLDING AG, is globally active in the business areas **High Performance Polymers** and **Specialty Chemicals**. In the first three months of 2018, **net sales** increased by 11.8% to previous year to reach CHF 595 million (533).

As expected, the global economy showed overall positive development, although certain signs of saturation could be noticed. Global automotive production figures showed practically no growth with 0.5%. While the largest market China stagnated, car production in the NAFTA area dropped by 3.2%. In Europe, however, 2.4% more vehicles were produced than in the previous year.

Since the beginning of the year, expectations of higher inflation rates have affected the course of global stock markets. Political conflicts between major powers and new trade restrictions are unsettling global customers.

Thanks to innovative new business, EMS was able to further develop global markets and strengthen market positions. The currency situation also had a positive effect on net sales. Continuing upstream supply shortages caused a significant rise in raw material prices, forcing EMS to realize further price increases.

Development of net sales January - March 2018

In million CHF	2018	%-dev. prev. year	2017
High Performance Polymers			
Net sales	521	+11.5%	467
Specialty Chemicals			
Net sales	74	+13.6%	66
EMS Group			
Net sales	595	+11.8%	533

In the main area of **High Performance Polymers**, EMS was able to successfully continue growth with speciality products. Solutions providing customers with higher performance at lower cost and with reduced weight, led to significant new business and stronger supply positions.

The secondary area **Specialty Chemicals** developed as expected. Here also new business was realised.

EMS awarded the title of "Premium Service Provider" for children's glasses



Award ceremony in Milan (Italy), February 25, 2018:

From left to right:

- Ralf Hala, Manager Global Business Optics (EMS-GRIVORY)
- Frank Zheng, CEO Wenzhou Guanhao Glasses
- Amber Kuo, Senior Key Account Manager Optics Asia (EMS-GRIVORY)

On February 25, 2018, the globally leading manufacturer of children's glasses, Wenzhou Guanhao Glasses, from China, awarded EMS the title "Premium Service Provider". EMS received this award for its reliable service and quick reaction time, creative and innovative product development, high flexibility and product quality. Not only in the automotive industry is EMS a respected and reliable development partner. In numerous other industries as well such as optics, EMS provides innovative solutions with added value. Wenzhou Guanhao Glasses particularly values its extremely wide range of coloured grades, its soft but tough materials and freedom of design with no need for connecting elements such as screws or pins.

Outlook

For 2018, EMS is expecting a positive but slowing global economy. The tense situation in the raw material markets may continue further.

EMS is confident with regard to development of its own business. The successful strategy of global growth with specialty products in the area of High Performance Polymers will be continued. Global market positions will be further strengthened with innovative products and solutions. EMS is preparing for an upcoming slowing of the economy with efficiency programmes.

For 2018, EMS continues to expect net sales and net operating income (EBIT) slightly above the previous year.

Schedule

EMS reports quarterly on net sales and publishes half-year and final-year reports on net sales and income.

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| - Media conference / Half-year report 2018 | July 13, 2018 |
| - Annual General Meeting 2018 | August 11, 2018 |
| - Three-quarter report 2018 (net sales) | October 2018 |
| - Media conference / Annual results 2018 | February 2019 |
| - First-quarter report 2019 (net sales) | April 2019 |

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