

Herrliberg, December 18, 2018

## MEDIA INFORMATION

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### EMS Group:

- **US –"Global Supplier Excellence Award" sanitary applications**
- **Outlook 2018 confirmed with new record figures**

The EMS Group, globally active in the business areas **High Performance Polymers** and **Specialty Chemicals**, and with its companies combined in the EMS-CHEMIE HOLDING AG, has been presented with the "Global Supplier Excellence Award 2018" by ITRON Inc., USA. EMS received this significant award due to the extraordinary quality of its services and products, high innovation capability and permanent value-added engineering.

ITRON, customer and strategical development partner of EMS since 1997, is a global technology corporation with its headquarters in Liberty Lake, Washington, USA, and is leader in the field of energy and water resource management. "This award is another step in the EMS strategy of further utilising our growth potential also in America," stated Magdalena Martullo, CEO of the EMS Group.

High-performance polymers from EMS have long held a leading position in the field of sanitary fittings, replacing brass for use in contact with hot and drinking water. Using EMS' materials, manufacturers of sanitary fittings can achieve cost savings of up to 60%.



Award ceremony at Scottsdale (USA):

Left to right:

- Herbert Mossauer, Key Account Manager Sanitary (EMS-GRIVORY America)
- Daniel Allen, Vice President Procurement ITRON
- Dennis Faerber, Senior Vice President, Supply Chain Operations ITRON

EMS has been expecting a progressively slowing of the global economy since the beginning of 2018, approaching it accordingly with new products, innovative applications and global efficiency programmes. The award in the field of sanitary applications confirms the success of this approach. Furthermore, 470 efficiency measures are being implemented globally within the EMS Group, which will achieve their full effectivity during 2019.

EMS is confident with regard to development of its own business. The successful strategy of growth with speciality products in the area of High Performance Polymers will be continued as well as innovative products and solutions being rapidly introduced into the markets.

For the whole year 2018, EMS continues to expect net sales and net operating income (EBIT) slightly above the previous year and at new record levels.

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